



WE ALWAYS REACH OUR DESTINATION



**OTTÓ HORVÁTH**  
CEO, CER Cargo Holding

## DEAR CUSTOMERS AND FUTURE PARTNERS!

Here at CER Cargo, we have been working tirelessly for two decades to provide first-class rail services as a rail freight company operating in Hungary and the Central European region, from cargo transport through freight forwarding to individual projects.

Over the years, we have proven our customers time and again that we are dedicated to precision and reliability which we ensure with our integrated, custom-developed ERP system and our own locomotive fleet. Our goal for the future is nothing less than to be seen as a significant and successful rail freight group in Central Europe, with the emphasis on the values we are known for.

Reliability, flexibility, responsiveness, and customer orientation are the foundations of CER Cargo, that help us always reach our destinations together with our partners.



### CER CARGO HOLDING

H-1097 Budapest,  
Könyves Kálmán krt. 16.  
sales@cercargo.eu



**Our story has begun with CER Hungary in 2005. CER Cargo Holding was founded in 2012 as a result of our international expansion, and its current members now operate in Poland, the Czech Republic, Slovakia, Hungary, Romania and Croatia.**

THE MEASURE OF OUR QUALITY POLICY: PRECISION – WITHOUT COMPROMISES

2004

CONTINUOUS DEVELOPMENT AND GROWTH IN HUNGARY BY REINVESTING THE FINANCIAL PROFIT GAINED

2010

CER SLOVAKIA, THE SLOVAKIAN SUBSIDIARY STARTS ITS OPERATIONS, AND THE HOLDING STRUCTURE IS SET UP

2012

A NEW, INNOVATIVE ERP SYSTEM CALLED RAILWAY INTEGRATED SYSTEM (RIS) IS INTRODUCED

2014

CONTINUOUS DEVELOPMENT AND GROWTH IN HUNGARY BY REINVESTING THE FINANCIAL PROFIT GAINED

2017

CONTINUOUS DEVELOPMENT AND GROWTH IN HUNGARY BY REINVESTING THE FINANCIAL PROFIT GAINED

2019

SUBSIDIARIES ARE FOUNDED AND START OPERATING IN ROMANIA AND CROATIA

2022

IMPLEMENTATION OF THE ENHANCED ERP SYSTEM (CALLED RIS2)

2023

A SUBSIDIARY IS ESTABLISHED IN POLAND, AND OUR COMPANY IS GIVEN ITS OWN COMPETENCE IN THE UKRAINIAN-HUNGARIAN BORDER TRAFFIC



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# SOFTRONIC

FROM THE PORT OF THE BLACK SEA AND THE FLOWING DANUBE UP, BEYOND THE ARCTIC CIRCLE TOWING THE HEAVIEST FREIGHT TRAINS.



[www.softronic.ro](http://www.softronic.ro)

Established in Craiova- Romania in 1999, Softronic is today Southeastern's Europe single manufacturer of Electric Multiple Unit trains and electrical locomotives.

Our main product, Transmontana is a 6000kW electric six axle vehicle with a modern design meeting all technical parameters and following the newest standards.

## SOFTRONIC

40 Calea Severinului, Craiova,  
200609, Dolj County, Romania

(+4) 0351 409 151

[softronic@softronic.ro](mailto:softronic@softronic.ro)



The primary activity of CER Cargo is freight transport in a closed-train system, in inland, export, import and transit traffic.

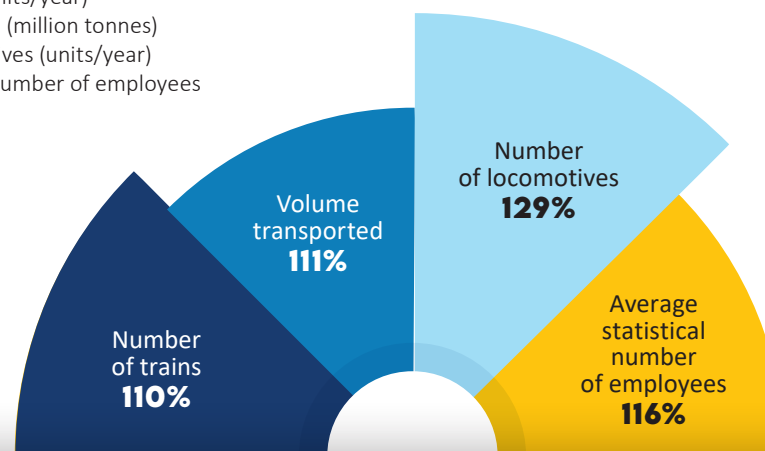
Our aim is to offer our customers a more efficient alternative to road or waterway traffic. To this end we thrive to ensure that our company is known for its fast and competitive offers, timely and immediate information provided to shippers in case of obstacles, its off-schedule change management, the wide range of services offered, and the acceptance and fulfilment of operational needs.

### OUR SERVICES INCLUDE:

- multi-country train forwarding,
- expanding the area of operations based on the needs of shipping customers,
- support for work processes (requesting and submitting offers, planning, transport, monitoring, accounting, etc.) with an ERP system developed in-house,
- transport of dangerous goods,
- forwarding of exceptional consignments,
- serving dedicated rail networks.

- Number of trains (units/year)
- Volume transported (million tonnes)
- Number of locomotives (units/year)
- Average statistical number of employees (persons/year)

2013
2.381
1.755.854
0
46



### THE AVERAGE DEVELOPMENT OF 10 YEARS

2022
5.069
3.941.211
18
163



## OUR OWN FORWARDING COMPANY, BILK-TRANS IS A REPRESENTATIVE OF OUR STRATEGIC BUSINESS.

Our subsidiary is primarily responsible for forwarding containers arriving from European seaports, by road from and to the container terminals in Budapest. In order to efficiently meet difficult transportation needs that require the combination of several modes of transport, we also support offer our partners services like industrial box transportation by road, transport of dangerous goods by road (ADR), other transport by road, freight forwarding by road and rail, and other logistics services.

### WHAT WE OFFER IN THE FIELD OF FREIGHT FORWARDING:

- own transport capacity in the region,
- the organisation of freight forwarding by rail, and other logistics services through subcontractors, in areas where the group does not transport or provide services in its own right,
- road transport organised by the subsidiary BILK TRANS,
- high level of training, professional experience and motivation of our human resources.

## LOGISTIC CONSULTANCY



At CER Cargo Holding, our customers can count on us for everything, from the planning of a specific transport assignment to its execution on demand.

### THIS PROCESS INCLUDES:

- the identification of customer needs,
- the presentation of options and services matching the needs,
- the identification of special circumstances (e.g. special consignments, dangerous goods, intermodality),
- process control, IT support, cost optimisation,
- cooperation in the process management,
- monitoring and feedback.



**Vám-szakértő Kft.** H-8900 Zalaegerszeg, Tompa utca 1-3. [afaatvallalas.hu](http://afaatvallalas.hu)

- Our company undertake the complete customs procedure for import and export in relation to train, road, air and sea cargo
- Indirect customs representative with VAT-payment takeover for import matters
- Full customs consultancy

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THE MANAGEMENT OF CER CARGO

Our customers are our company's higher priorities, we are committed to fulfilling their expectations in all respects. That is why we are proud of the reputation we have built with the help of our highly qualified professional team, while offering economical and efficient solutions to our partners.

**YOU CAN COUNT ON CER CARGO IN THE FOLLOWING:**

- organisation and management of rail freight transport,
- multinational transport of consignments on standard and broad gauge,
- logistics services related to the transport of goods,
- freight transport and logistics consultancy,
- process control with IT support,
- transport of dangerous goods (RID),
- forwarding exceptional consignments, serving the dedicated rail network.



- ✓ Locomotives
- ✓ Passenger trains
- ✓ Maintenance

[www.akiem.com](http://www.akiem.com)



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powered by GREGSOM

